



Let's be confident...
Discussions about funding to
promote the opportunities to
providers.

Agenda

1

Welcome and aims

2

Reflections on previous finance sessions

3

Time to talk to peers

4

What next?

Reflecting on the money matters sessions

- Introduced breakeven analysis and considered how it supports providers to understand the current business position, the impact of funding rates, set effective fee structures, and monitor financial health.
- Considered how we refocus business planning discussions from purely published hourly rates to whole business planning by considering:
 - Average rates across the whole early years journey of a child in a setting
 - Staff ratios and income generation.
 - Maximising all available funding. E.g. Deprivations, EYPP and DLA .
- Illustrated how TFC and other childcare support fits into financial planning.

We have shared financial planning tools on the LAB

1

PREPARE package to support local authorities to develop strategic plans for providers [Click Here](#)

2

Bitesize Learning: Breakeven Analysis [Click Here](#)

3

Bitesize Learning: Profit and Loss, Monitoring and Financial Controls [Click Here](#)

4

Bitesize Learning: Income and expenditure, budgets and cashflow forecasts [Click Here](#)

5

Case Study: Lincolnshire recorded contribution for Let's Talk about Money Matters [Click Here](#)

6

Bitesize Learning: Profit and Loss, Monitoring and Financial Controls [Click Here](#)

7

Let's Talk about financial tools

Today we will...

- Extend previous discussions.
- Consider what works in local areas.
- Consider what else we need to be doing to support providers to successfully introduce the extended entitlements and wraparound.



Thank you

